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CAUSE NUMBER: 9391-AG10-0614-109

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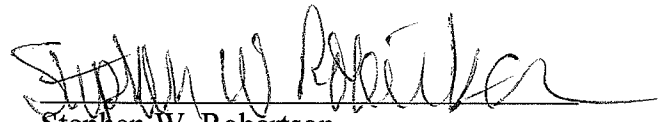
JUL 30 2010

STATE OF INDIANA
DEPT. OF INSURANCE

IT IS THEREFORE ORDERED by the Acting Commissioner of Insurance:

1. Respondent intentionally misrepresented the terms of an actual or proposed insurance contract or application for insurance.
2. Respondent admits that he used fraudulent and dishonest practices, demonstrating untrustworthiness in the conduct of business in Indiana.
3. Respondent forged another's name to an application for insurance.
4. Respondent's Indiana resident producer's license, number 406887, is Permanently Revoked.

ALL OF WHICH IS ORDERED this 30th day of July 2010.


Stephen W. Robertson,
Executive Director/Acting Commissioner
Indiana Department of Insurance

Distribution:

Nikolas P. Mann
INDIANA DEPARTMENT OF INSURANCE
311 West Washington Street, Suite 300
Indianapolis, Indiana 46204-2787

Robert Z. Schwuchow
4208 Crest Drive
Lafayette, Indiana 47905

**BEFORE THE INDIANA
COMMISSIONER OF INSURANCE**

**Robert Z. Schwuchow,
Agent / Respondent**

**4208 Crest Drive
Lafayette, Indiana 47905**

Type of Agency Action: Enforcement

1 JUL 30 2010

STATE OF INDIANA
DEPT. OF INSURANCE

AGREED ENTRY

WHEREAS, on June 2, 2010, the Department received a letter from Elaine Kinney, a Regulatory Compliance Specialist with Western & Southern Life Insurance Company, stating that their Internal Audit and Investigations Department completed a review of the business written by the Respondent from February 16, 2009, through January 3, 2010. The audit identified twenty-one (21) bogus applications. Western &

Southern Life stated that they are attempting to recover nineteen thousand nine hundred twenty five (\$19,925) dollars in commissions that were paid to the Respondent as a result of the bogus applications. According to company Field Associate Relations, Respondent was placed on unpaid suspension on January 12, 2010 and asked to provide a written statement. No written statement was received. Respondent was scheduled to meet with a District Sales Manager on January 15, 2010 but failed to return to the office. Respondent's employment was terminated with Western-Southern Financial Group on January 19, 2010; and

WHEREAS, the Department investigator reviewed copies of the signed applications for Critical Illness Insurance, applications for Life Insurance, and company New Issues Listing/Questions sent by Western-Southern Life. The majority of the applications contained incorrect Social Security Numbers, incorrect client telephone numbers, and one client interviewed stated that he did not sign the application; and


WHEREAS, the Department and Respondent desire to resolve their differences and settle the issues without a hearing;

IT IS, THEREFORE, NOW AGREED by and between the parties as follows:

1. The Acting Commissioner has jurisdiction over the subject matter and Respondent in this administrative action.
2. This Agreed Entry is executed voluntarily by the parties.
3. Respondent voluntarily and freely waives his right to a public hearing on the issues in this action.
4. Respondent admitted to Department investigator Mike Herndon that the complainants' accusations were true, he did forge complainants' signatures on applications.


5. Respondent committed fraud in the business of insurance by intentionally misrepresenting the terms of proposed applications for insurance.
6. Respondent used fraudulent and dishonest practices, demonstrating untrustworthiness in the conduct of business in Indiana.
7. Respondent forged applicants' signatures on applications for insurance.
8. Respondent agrees to the permanent revocation of his Indiana resident insurance producer license number 406887.
9. The Department agrees to accept Respondent's compliance with the terms of this Agreed Entry as full resolution of this matter.
10. Respondent has carefully read this agreement and fully understands and accepts its terms.

7/29/10
Date Signed



Nikolas P. Mann, Attorney
Indiana Department of Insurance

7/28/2010
Date Signed



Robert Z. Schwuchow, Respondent

STATE OF INDIANA)
) SS:
COUNTY OF Marion)

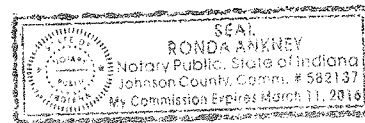
Before me a Notary Public for Marion County, State of Indiana,
personally appeared Robert Z. Schwuchow and being first duly sworn by me upon his
oath, states that the facts alleged in the foregoing instrument are true. Signed and sealed
this 28th day of July 2010.

Ronda Ankney
Notary Signature

Ronda Ankney
Notary Name Printed

My Commission expires: 03/11/2011

County of Residence: Johnson



INDIANA DEPARTMENT OF INSURANCE
Enforcement Division
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311 West Washington Street
Indianapolis, IN 46204-2787
317/234-5888 - telephone
317/234-2103 - facsimile